




PERSONAL INFORMATION Gandolfo Maria Delfina "Madi"

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PROFESSIONAL EXPERIENCE

January- December 2022-

DIRECTOR OF OPERATIONS AND DEVELOPMENT

GRUPPO TACCONI OTTELIO
Grand Hotel San Gemini
Vallantica Spa and resort
Galerie Marval – Neuchatel

- Report directly to the Group CEO (owner) and implement corporate vision and strategies
- Build, optimize, and promote the Group brand
- Plan, supervise, and coordinate all departments, including spa property and services
- Ensure optimal guest experience and satisfaction
- Develop and supervise social media strategy and content
- Exercise superior leadership in all aspects of management and administration
- Responsible for the day-to-day management of the hotels and their staff,
- Responsible for staff hiring, training, and team management
- Responsible for meeting budget targets
- Responsible for selecting and liaising with external suppliers

2020- 2022

DIRECTOR GENERAL

FEDERSALS, Rome

I report directly to the President

- **Institutional Affairs:** Represent the interests of the Food Supplement Sector. Develop and maintain a broad and active network of productive working relationships with the Italian Ministry of Health. Prepare position papers and discuss relevant dossiers at European level.
- **Management:** Liaise with over 250 members. Responsible for all administrative, financial and legal activities relating to the office operations and policy, budget and security issues. Participate in all Board meetings. Carry out a range of tasks as assigned by the Board.
- **Human Resources.** direct supervisor of 5 staff members. and 2 consultants. Responsible for staff hiring and promotions

2014-2020

Secretary General

ASSOPETROLI ASSOENERGIA, Rome

I report directly to the President

- **Institutional Affairs:** Develop and maintain a broad and active network of productive working relationships with Italian Cabinet Ministers and Parliamentarians in the current - and three preceding - Governments.
Build connections and foster dialogue with top-level Government Agency Officials and NGOs across relevant industry sectors in a results-oriented framework.
Advocate for the interests of the Association's 500 members at national, regional and local levels; closely follow every aspect of the legislative and administrative process, including the introduction of possible amendments to new bills. Promote active participation in comprehensive discussions at the EU and national levels regarding decarbonisation, a sustainable energy future, the Green New Deal, and climate change.
- **Management:** Responsible for all administrative, financial and legal activities relating to the office operations and policy, budget and security issues. Participate in all Board meetings. Carry out a range of tasks as assigned by the Board.
- **Human Resources:** Responsible for a total reorganization of the office staff and the design of new working models.

2002-present

- **Promoter of Italian Culture**
- Created and developed numerous cultural programs, tours, and forums both for foreign students and experienced travelers, chiefly for Yale University and the Association for Research into Crimes against Art (ARCA), to promote the historical and artistic patrimony of many Regions of Italy (i.e., Umbria, Lombardy, Veneto, Emilia Romagna, and Liguria). The uniqueness of the said programs, tours, and forums resides in the select experiences created each day for our guests, with the ultimate aim of ensuring that the enduring spirit and marked individuality of the given Province or Region is fully appreciated. The goal of revealing all aspects of cultural activity is realized by providing a wide range of daily excursions, courses, lectures, and seminars devoted to history, art history and language, as well as by introducing photography and culinary classes, promoting exchanges with local families and experts, participating in book clubs, and attending concert and theater performances.

- 2012–2014 **External Relations and Development Officer**
American Academy in Rome
- **Cultural and Artistic Officer:** Organized over fifty cultural events and academic workshops annually. Promoted the visibility of the Arthur and Janet C. Ross Library as well as the growth of the Rome Sustainable Food Project.
 - **External Relations:** Promoted and strengthened ties with members of the Italian cultural, artistic, academic, political, and business communities.
 - **Fundraising:** Employed innovative methods, including branding and merchandising, to raise funds and promote greater awareness of the Academy in Italy.
- 2002–2012 **International and Institutional Relations Officer**
"Royal Canadian Mounted Police" – Canadian Embassy, Rome
- **Management:** Established and strengthened relations with Italian and European law enforcement agencies, as well as with Interpol and Europol, resulting in more 1,000 investigative cases (including the largest international drug operation in Italy in 2012).
 - **Security clearance level:** Secret. (Government of Canada).
- 2003–2006 **Founder and Director of Yale Italian Summer Program in Italy**
- **Management:** Founded and directed the first Italian Yale Summer Program abroad.
 - **Events:** Planned and organized fifty educational and cultural events annually.
- 2000–2001 **International and Institutional Relations Officer**
"Australian Federal Police" – Embassy of Australia, Rome
- **Management:** Established and strengthened relations with Italian and European law enforcement agencies, as well as with Interpol and Europol.
 - **Security clearance level:** Secret. (Government of Australia).
- 1997–2000 **Chief of Staff – Office of the Provost Yale University**
Reported directly to the Provost and CFO of the University
- **Management:** Engaged in the hiring process for new faculty and administrators. Advised on the internationalization of the University, with a focus on the Sciences. Managed operations and supervised the administrative staff.
Engaged in major campus renovations projects.
Reviewed and monitored the budget for the Office.
Developed and implemented budgetary reforms.
Responsible for highly confidential and sensitive incoming and outgoing material. Supervised the preparation of documents for all meetings of the Corporation.
 - **Fundraising:** Maintained relationship with highest profile alumni.
- 1995–2000 **Associate Head**
Yale University — Pierson College
- **Management:** Together with Head of College, responsible for the well-being as well as intellectual, cultural, and personal development of over 500 students yearly.
Directly involved in the facilities maintenance and new capital projects
Assist in coordinating the College Fellows Program and in strengthening Alumni relations

- **Events:** In collaboration with Head of College, organized each year over fifty cultural events and talks with leaders in the fields of politics, journalism, economics, and the environment.
- **Fundraising:** Assisted in major fundraising ventures among Pierson Alumni.

1986–1997 Press and Information Coordinator

Embassy of Italy, Ottawa

- **Management:** Contributed to the organization of bilateral and international meetings (including the G7 Summit in Halifax and the official visit of Italian President O.L. Scalfaro in 1997).
- **Public Affairs:** Established and maintained relations with Canadian members of Parliament and the media.

1981-1984

Beinecke Library of Rare Books and Manuscripts, Yale University

- Research Assistant (Part-Time)

EDUCATION

1983–1984 "Master of Philosophy" in Slavic Studies
Yale University, New Haven (USA)

1981–1983 "Master of Arts" in Slavic Languages and Literatures
Yale University, New Haven (USA)

1977–1986 "Laurea" in Foreign Languages and Literatures
University di Genoa, Genoa (Italy)
With Honours: 110 e lode

PERSONAL QUALIFICATIONS

Native Language Italian

Foreign Languages English (fluency), French, Russian, Spanish

- Soft Skills
- Empathy, flexibility and adaptability, resilience
 - Critical thinking, intellectual curiosity, excellent judgment
 - Excellent problem solving skills
 - Ability to cooperate and negotiate at different levels and in various fields
 - Very strong interpersonal and conflict resolution skills

Digital Competence

- **Operating Systems:** Windows, MacOS
- **Collaborative Software:** GSuite, Airtable, Zoom
- **Social Media:** Linkedin, Twitter, Facebook, Instagram

Further Information

Citizenship

- Italian, American, Canadian

Membership

- Yale Alumni Club of Italy (Vice-President)
- American Chamber of Commerce (Ligurian Representative)
- Fondazione Bellisario
- Aspen Institute - Club Relazioni Esterne

- Aidda - Associazione Italiana Donne Imprenditrici e Dirigenti di Azienda
- Ferpi - Federazione Relazioni Pubbliche Italiana
- Canova Club
- Sui Generis Network

Publications

- La linguistica rinascimentale: la Slavia romana in Storia della linguistica, ed. Giulio C. Lepschy, vol. 2: 245-56. Bologna: Il Mulino, 1990.
- (Ed.) Filippo T. Marinetti, Originalità russa di masse distanze radiocuari. Rome: Volland, 1996. 162 pp.

References

- Michele Baiano, Deputy Secretary General, Italian Ministry of Foreign Affairs.
- Alison Richard, Former Provost of Yale University, Former Vice-Chancellor and Principal of the University of Cambridge.
- Richard C. Levin, Former President of Yale University.
- Cory Brennan, Professor of Classics, Rutgers University, Former Mellon Professor of Classics, American Academy in Rome.

Trattamento dei dati personali

- Autorizzo il trattamento dei dati personali contenuti nel mio curriculum vitae in base all'art. 13 del D. Lgs. 196/2003 e all'art. 13 del Regolamento UE 2016/679 relativo alla protezione delle persone fisiche con riguardo al trattamento dei dati personali.

